



## CNAREA CHRONICLE

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**Happy Holidays CNAREA members!** Welcome to your CNAREA Chronicle Newsletter. Just some information and little reminders and upcoming announcements you won't want to miss to get us to 2021! Thank you so much to everyone for your cooperation and patience as we streamline this education process in the wake of a pandemic. It has been quite the process, one we are still working on daily but we appreciate all the continued feedback. Stay safe and healthy, **Happy New Year!** Our reception will be closed from December 24 at 12 pm EST and returning on January 4, in case of emergency Rob can be reached by email [ceo@cnarea.ca](mailto:ceo@cnarea.ca)

### Holiday Message from the President:

I want to wish all of our Member's and their Families the Happiest of Holidays. Hopefully we can all have some fun while we close out this year.

With 2020 wrapping up, I am hopeful that 2021 will allow us to put this craziness behind us and we can focus on building our "New Normal". From your Association's perspective we have met the challenges put before us, grown as a result, and we have never been better.

I saw this quote the other day and thought it was worth sharing:

We are Not all in the same boat, We are all in the same Storm. Some have yachts, some have canoes, and some are drowning. Just Be Kind and Help whoever you can.

Be Kind, Be Happy, and Have a Happy and Prosperous New Year!

Thank You for all your Support. JIM CARTY

### DAR EXAM

The DAR Exams are now **online**, they are scheduled for February 4, 2021 and May 6, 2021 all at 1 PM EST.

Zoom will be used for us to Proctor your exam. A working webcam and audio is required to attend the exam.

We are the only appraisal association in Canada offering a licensing exam prep course and we have had a positive response from members that have completed. Please follow the link to learn more about CompuCram. <https://cnarea.ca/portfolio-item/dar-exam-prep/>

### CNAREA BATMAN T-SHIRTS



Order your CNAREA Batman T-Shirt today! <https://www.cnarea.ca/product/cnarea-batman-t-shirt/>. To date we have raised \$670 for Food Banks Canada since we started May 15 with your help. Thank you for your support, let's keep it going!

### DAC EDUCATION PROGRAM

With the most recent announcement to the DAC Program and interest we have received, we added an extra CNA208 course for February 1-2, 2021. Please check out our calendar to keep up to date on new courses we schedule.

<https://cnarea.ca/path-towards-the-dac-designation/>

### BOOT CAMP

Bootcamp #2 scheduled for February sold out very quickly, thank you for all the astounding response. We will schedule Bootcamp #3 after the successful completion in February.



Stay current and up to date, come join our CNAREA group and page! Share your ideas, information, questions, encounters and interact.

## DESIGNATION ADVANCEMENTS

Jorden Sandover-Best, Michelle Elliott, Sindu Rajaruban, Irina Tsekhovaya

## NEW CANDIDATES/MEMBERS

Olivia Blakney, Blain Ford, Logan Henderson, Ryan Nicholson, Kyle Hockett, Srikanthan Bagavtsingam, Alexandre Ladouceur (DAR), Michael Bourque (DAR), Hunter Hykin, Hailey Ward, James Bly

## NON-FEE CANDIDATES

Sean Joseph, Janette Obert, Dimitri Chappaz, Nora Sebane, Peyman Rastegar

### Note From Executive Director

We have all just experienced a year like no other. The changes we have all had to make have not been easy and continue to be challenging. The appraisal industry has seen significant changes to how appraisers do their job and it has not been easy. Every participant and stakeholder has felt the affects of the pandemic and it is important for all of us to recognize this and be patient with each other.

At the same time, as an essential service, we have to continue to get the job done without jeopardizing the quality of work and the standards to which we adhere. We recognize that over the past 9 months we have seen significant pressure put on members to take increased risks and have had to make difficult decisions that impact your business. At this time, we want to thank you for your professionalism and your commitment to not only your business but the appraisal industry as a whole.

Like the entire year, this Christmas will be different in many ways but it is still the chance to enjoy family and celebrate good health. I wish you all a very Merry Christmas and please stay safe and healthy.

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### COMPLIANCE PROGRAM

A friendly reminder that members are required to submit a report for review every six months. If you haven't submitted one since July 2020, please send one (pdf) to [education@cnarea.ca](mailto:education@cnarea.ca).

If you are a Candidate who has been a member for one year or later, your Supervisor must send a report on your behalf.

If you have only been a Candidate for less than one year, you do not need to have reports sent in.

### DIRECTORY LISTINGS

CNAREA's directory listing Search Tool is a highly utilized free website feature of our website. As we grow and update our resources we would like members to be able to update and change their listings (address, phone numbers, etc.)

In order to complete this we are asking members to create their own listings from here on out. To submit yours, there is a 'Submit a New Listing' after you click the Listings Dashboard. You choose which designation and then fill out your information. Upon approval, your listing will be added to website so prospective clients can find you. and know you are a member in Good Standing with CNAREA.

If you have not looked recently, please check if you have a listing, there are many still without. Any listing that was in the Search Tool, that was not within your account, is now removed. If you want your information available to the public, you must create a new listing.

If you require any assistance please let us know.

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### CNAREA Job Board - New look!

We are excited when we successfully conquer creating new/updated features on our website.

We all know that our website has come a long way in the last few years, and we strive to keep making it better and convenient for our members.

Our most recent challenge and success is our revised Job Board. Now with a search tool to locate ads within the criteria you need and with a fresh clean visual of the posted listings.

#### This is the best spot for:

- Candidate Non-Fee members to seek Supervisors, to advance to CMs
- For employers to post their job opportunities
- For job seekers to post their job wanted ads

For the time being, we will still post your ads for you, but will be adding a Job Dashboard soon so registered users can post, edit, and delete their own ads. Watch for the email with instructions once available!

Looking for work? Interested in the new look? Check it out here: <https://cnarea.ca/job-board/>

**Note from Rob MacDonald (CEO)**

Well it is hard to believe that 2020 is coming to a close ..... “Good Riddance!”

To say that this year has been a challenge is an understatement and I am sure that all of you have been struggling with all of the changes we have been dealing with across the country. From National, Provincial and Local health guidelines, elections, uncertain lending conditions, and the continued pressure on turn-around-times while trying to obtain credible information from homeowners, it has been a year unlike anything we have experienced before. Who would have thought one year ago that we would find it acceptable to receive photos from homeowners and put that information in an appraisal report? One year ago if I went into my local bank with a mask on, they would have called the police..... right now if I go into my bank without a mask on, they are likely to make the same phone call! EVERYTHING has changed! A crazy year for sure!

I want to reiterate that our recommendations on viewing of properties has NOT changed since Spring. It is still our strong recommendation that you do NOT enter any dwellings to carry out interior viewings of properties. The expectation is that you still attend the property, where permitted by local health guidelines, and take exterior photos, measure the dwelling, etc. if permitted access to the property. It is still our requirement that you adhere to all National, Provincial and Local health authorities requirements and recommendations. Please do not put yourself, your family, nor your clients' customers in danger.... DON'T go into homes!

By all accounts most of you continue to be very busy, for which we are thankful. Last March it was unclear if members would see much in the way of volume, but it seems that the current lending climate in Canada has only increased the demand for your services in all but a couple of slower markets. We do expect to see some of the normal seasonal slow-down over the next few months, however the real estate market across the country still appears to be vibrant and robust so by all accounts the spring market is expected to see strong volumes as well.

We have been very busy at the CNAREA Office as well, adapting to the changes in the industry, moving our education to an online format, re-vamping our course materials. Establishing online testing has proved challenging for us and we appreciate your patience as we continue to adapt to these changing times. We have a great team in place, and both Amanda and Kristy have worked tirelessly, generally with smiles on their faces, adapting to all our challenges and working hard to make your CNAREA experience a great one.... Thanks to both of them! Once again Kevin Lonsdale, our Executive Director, has had a very busy year. From interacting with lenders, AMCs and regulators across the country, Kevin has done a great job keeping our and your concerns in front of the industry participants, enhancing the knowledge of the appraisal industry with these and other stakeholders, and working hard at brining about positive change.

I receive several inquires a week asking when we will be returning to classroom teaching sessions, and the answer is: “not in the foreseeable future, if ever”. We are continuing to adapt our course materials, develop webinars for continuing education opportunities, and the changing requirements by health officials across the country have led us to believe that the online learning will be with us well into the future. That said, as conditions change, travel restrictions lessen, and the risk to our members reduces we will look at resuming some in-class sessions, while still providing the online option for those who can't or don't wish to travel.

Last month we re-launched our DAC Education program and I want to thank Kim Noble, Gerhardt Klann and Stefan Epstein for their work on outlining the enhanced education requirements and the increased respect for our Commercial Designation that this will undoubtedly bring. All of these new requirements are able to be done online, and at very reasonable costs. We look forward to several members taking advantage of these new opportunities in advancing their careers, and expanding their businesses. Current DACs now have new opportunities to obtain CE credits through some of these same online education channels, so check out the website or refer to the email you received last month about the new courses, and CE opportunities.

I want to take a moment to thank our President Jim Carty, Vice President Robert Ouimet, the Board of Directors: Stefan Epstein, John Carty, Kim Noble, Gerhardt Klann, Doug Rishor, Michel Beaudoin, and Tom Muzzino for their commitment, support and encouragement.... It is a great Board, and they are a pleasure to work with as we work for you.

As we approach the end of this year, looking with anticipation to a new, healthier year ahead, I want to thank each of you for your work and dedication to the appraisal industry as a whole, and to CNAREA specifically. It is a pleasure to serve you and I want to wish all of you the best for 2021.... I hope to see you at our 2021 Convention in Collingwood, ON the week of Sept 13.

Merry Christmas, and Happy Holidays.

Rob

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